

Colour up your life!

FreiLacke

To expand our business on the Nordic Market we are seeking,
as quickly as possible, a

Sales Representative (M/F/D)

Your Profile:

- You have excellent sales skills and several years of sales experience.
- You have acquired knowledge of the coating industry and relevant products as well as good commercial know-how.
- You are willing to work as our sales representative reporting to the managing director of FreiLacke and to our Business Unit managers in Germany.
- You are highly proficient in spoken and written English, German language knowledge is not required but might be helpful.
- You have a high degree of flexibility, self-motivation and enjoy working independently.
- Ideally your residence is located in Småland.

Your Tasks:

- You are the contact person for customers and potential customers on the Nordic markets.
- You actively seek to the acquisition of new customers and independently work on the acquisition process.
- You provide excellent technical and commercial service to our existing and new customers.
- You are responsible for the commercial and technical sales distribution of powder, industrial and electrodeposition coatings as well as products for composite materials.
- You prepare thorough sales reports and deal with inquiries efficiently.
- You are responsible for achieving the commonly developed targets of the current Balanced Score Card.
- In cooperation with our Managing Director you will strengthen our market position especially in the field of wet paints.

Who we are:

- FreiLacke is a family-owned paint company from Southern Germany. We produce powder coatings, liquid coatings, electrodeposition coatings and products for composite materials. All products are produced in Germany and we ship worldwide.
- Since more than 20 years FreiLacke AB is well-known partner of the painting business on the Nordic market. Located in Pårp we supply powder coatings and wet paints and excellent service to our customer in Sweden, Denmark, Norway and Finland.
- Having a warehouse in Pårp, our customers appreciate our service and performance. You will be part of a small but nice team.
- You will be responsible for the business units Industry and Vehicles. Customers from mechanical engineering, jobcoaters, facade industry, ACE, commercial vehicles, agricultural and construction machinery.

We are offering intensive training and performance-based pay.

Please check out www.freilacke.com to get more detailed information about our company, products and business units.

Additional questions will gladly answered
by Mr. Henrik Nyström,
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